

ORION 2005 CELEBRATING 20 YEARS



Taken in June this year at our 20 year anniversary celebration, this is most of the ORION staff at Balcatta, Western Australia. It includes our sales staff from around Australia, New Zealand and Singapore. Everyone was 'in town' for the celebration and our National Sales Conference - setting plans for the coming year.

A Message from the MD



It has been a momentous twelve months for ORION with the move to our new facility in Balcatta, Western Australia, record sales exceeding \$14.5 million for the period to June 2005 and the celebration of 20 years of operation.

My sincere thanks to our staff and customers whose dedication, hard work and loyalty have allowed us to

reach these milestones. With your ongoing support we look forward to continued success...

20 years

ORION has celebrated 20 successful years of operation. Founded in 1985, ORION provided small scale manufacturing services in the chemical, cosmetic and pharmaceutical industry. Since then, we have expanded to become a leader in the provision of products essential for everyday care. Sales in 2005/2006 are expected to exceed \$16.5 million.



Hong pictured with Robert Kimpton MD (left), Nevill Crump Chairman (right), and Justin Crump Executive Director (far right).

To mark the auspicious occasion, a function was held at our new premises. We took the opportunity to congratulate and thank our dedicated staff for their services of more than five, ten and fifteen years. Hong Peart-Tang is one of our longest servicing staff members. Hong joined the ORION team in 1989 and has continued to be a valuable member.

Strategy

Today, ORION is a pharmaceutical manufacturer committed to providing essentials for everyday healthcare. Based at Balcatta in Western Australia, our range includes prescription products, formulated devices, antiseptics and disinfectants with specific expertise in formulation and manufacture of creams, liquids and gels. The company manufactures and markets over 100 individual presentations as its own ORION branded products.



A Vision for 2010

With our new management team, ORION is focusing on the future. At the workshops, outcomes included developing plans and strategic direction to ensure that ORION is continually growing.

ORION... providing quality healthcare products essential for everyday care.

We will:

- Focus on the needs of our hospital and healthcare customers in Australasia and aligned export markets
- Provide a workplace that values and develops our people
- Have a continued commitment to quality and compliance
- Explore and develop innovative product, manufacturing and partnership opportunities
- Deliver sustainable growth and returns to our stakeholders

ORION looks to the future as a journey. With an enthusiastic team in place, we will work diligently to remain leaders in our field.

Move to Balcatta

ORION'S new custom-built expanded facility in Balcatta, Western Australia is now fully operational. With modern and comprehensive manufacturing equipment, the plant was TGA approved in January 2004 and commissioned in August 2004.

Features of the new ORION facility include:

- Segregation of operations by means of separate mixing and filling rooms
- Controlled air flow management systems
- Dedicated production zones for different products including a hormone suite
- Raw material dispensary
- Purified water system
- Quality Control processes and testing facilities
- Class C clean room for filling terminally sterilised products.



The new facility complies with the international codes of Good Manufacturing Practice and is capable of producing a significantly increased number of units, packaged and supplied in a variety of forms and pack sizes or supplied in bulk as required.

Staying close to our customers

ORION endeavours to maintain close relationships with our customers. By doing this, we keep in touch with changing needs and ideas, ensuring that both ORION and our clients are constantly progressing.

To acknowledge our SHPA colleagues, who have been loyal supporters of ORION as a WA based pharmaceutical manufacturer, we felt it was fitting that they were the first to officially tour our new facility. On Monday May 23, we had much pleasure in welcoming the WA SHPA members to our new plant and to celebrate our 20 years of operation.

More than thirty members attended, and were welcomed by our Chairman Nevill Crump and Managing Director Robert Kimpton. After enjoying refreshments, small tour groups visited the production, laboratory and warehouse areas. Many members commented that they had a greater understanding of the lengthy process taken to bring a product from inception to market. Orion staff and SHPA members all had a wonderful evening together.



Export Success



Our sales to the South East Asia region, including Singapore, Malaysia and Hong Kong, continue to thrive. In 2004, we were proud to appoint Steward Cross as our Principal in Singapore, and welcomed their team to Perth to participate in the 2005 sales meetings.

Activities with Pharmacy Life

Since 2004, ORION has partnered with NSW based organisation, Pharmacy Life to reinvigorate our efforts in the retail pharmacy market. This has included focusing on existing ORION products as well as launching Your Pharmacy brand of OTC medicines.



New Packaging

With the move to our new facility, one of our major projects has been to review and update our packaging.

Our aim was to maintain format consistency, and allow for clear distinctions between products through the use of therapeutic grouping and colour. This packaging system was updated to the current labelling and safety standards and full implementation will occur by the end of 2006.



Success with Contracts

Our new facility and enhanced technical capabilities has allowed significant growth in the area of contract manufacturing. We are proud to offer contract manufacturing services for companies seeking to outsource their requirements, providing a large-scale production facility for pharmaceuticals, veterinary products, cosmetics, hospital and industrial products.



ORION Laboratories Pty Ltd, 25-29 Delawney Street, Balcatta, Western Australia 6021

Phone: +61 8 9441 7800 Fax: +61 8 9441 7888

Email: customerservice@orion.net.au

Website: www.orion.net.au